

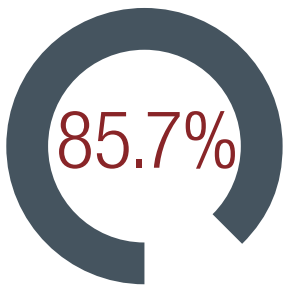
PFSCM by the Numbers

PFSCM IN THE FIRST THREE QUARTERS OF 2020



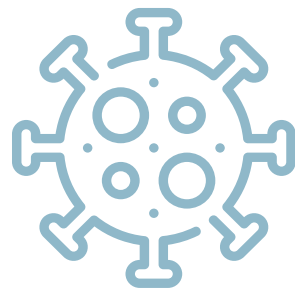
\$282 MILLION

Transacted more than \$282 million worth of orders for medical devices such as diagnostic products used in HIV, TB and malaria testing.



Maintained an OTIF delivery performance rate of 85.7% well in line with the industry standard.

Delivered more than **1,140** shipments to **83** countries.



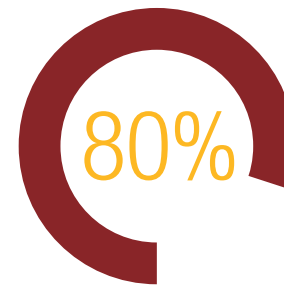
Procured more than **\$47.2 million worth of COVID-19 diagnostic products** and delivered 137 shipments to 56 countries, maintaining an OTIF of 99%.

PFSCM IN 2019

\$582 MILLION



Procured more than \$582 million worth of HIV, TB and malaria prevention and treatment products to be used in public health programs around the world.



Maintained an OTIF of 80% for shipments delivered.

Delivered more than **1,816** shipments to **65** countries.



Saved our clients more than **\$3.4 million** in freight costs.

PFSCM by the Numbers

PFSCM SINCE 2009

\$3.9 BILLION



For our main client we delivered 17,715 shipments of health products worth more than \$3.9 billion to 91 countries.

PFSCM SINCE 2005



\$6.8 BILLION

Since our inception we have delivered \$6.8 billion worth of health products in 45,380 shipments to 119 countries.

Moved **174,000** metric tons of products comprising about **8,000** different types of products.



Managed **22 field offices** and **3,495** shipments to regional distribution centers.

Conducted audits on more than **100 vendors**, and currently has **39 wholesalers and manufacturers** on our approved local supplier list.

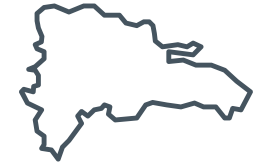
PFSCM ALSO



Achieved an **8% saving** on Indoor Residual Spraying products to prevent malaria in 2017.

Helped to drive down ARV cost per patient from \$1,500 in 2005 to as low as

\$80-\$90.



Saved the Dominican Republic more than

\$10M on HIV commodities since 2010.

Established **275** pharma-compliant modular storage units installed in **5** countries.



Helped to improve supply chain performance in Myanmar by **21%** through LMIS, in just one year*.

Developed **20,000m²** pharma-grade warehouse space to safeguard life-saving commodities.



*Based on supply chain assessment scores