



PFSCM ANNUAL REPORT 2024



PFSCM's Quality Management System has been certified to ISO 9001:2015 Quality Management System Standard by DQS Inc. Ref Registration # 10012936 QM15

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MESSAGE FROM THE CHIEF OPERATING OFFICER

Reflecting on 2024, I am proud to share our organization's remarkable achievements. This past year was marked by strategic growth, operational advancements, and a reinforced commitment to our mission of improving global health outcomes.

We successfully maintained our ISO 9001:2015 Quality Management System and advanced to full compliance with the ISO 20400:2017 Sustainable Procurement standard, a testament to our dedication to excellence and responsible sourcing. Further, we expanded our impact by welcoming two new clients focused on antimicrobial resistance surveillance and child mortality prevention.

A proud milestone was our entry into key global health networks, including the Integrated Diagnostics Consortium and Secure initiative. These partnerships enhance our ability to stay ahead of industry trends and collaborate on innovative health solutions.

Operationally, we diversified our product portfolio to include mpox, Ebola, and antimicrobial products. We also upgraded our ERP system and launched a digital portal for requisition and catalog management, streamlining procurement processes for our partners. Moreover, we established new teams and initiated several Operational Excellence projects to drive efficiency and effectiveness.

In 2024, we processed thousands of purchase orders valued at more than \$488 million, supplying more than 58.5 million malaria and 27 million HIV rapid diagnostic tests, along with nearly four million HIV self-test kits. These extensive procurement efforts make diagnostic testing more accessible globally.

Beyond volume, the complexity of our orders increased, with specialized projects such as next-generation sequencing equipment, medical imaging systems, and waste management solutions requiring extensive collaboration with end users. Our consultative approach to executing these projects has significantly mitigated supply chain risks and enhanced service delivery.

With 2,404 shipments spanning more than 12 million units across 86 countries, we ensured the timely delivery of critical healthcare products. Our reach extended to high-need areas, including Malawi, Uganda, the Democratic Republic of the Congo (DRC), Nigeria, and several others. Notable deliveries included CT scanners for Mozambique, X-ray systems for Pakistan, and essential HIV and tuberculosis products for Nigeria, Laos, and Mali.

Our success in 2024 was driven by the dedication of our talented team, the strength of our partnerships, and our commitment to improving healthcare access. As we move forward, we will continue to build on this momentum, striving for even greater impact in 2025 and beyond.

Erin Seidner
Chief Operating Officer, PFSCM



OUR STORY

Established in 2005, the Partnership for Supply Chain Management (PFSCM) is a nonprofit supply chain solutions provider and procurement services agent (PSA). We help donors, governments, nonprofit organizations, and humanitarian agencies achieve their public health goals by providing strategic supply chain solutions that ensure quality health products reach clients and caregivers where and when needed.

We offer comprehensive market shaping, procurement, and supply chain services to improve the availability of and access to prevention, testing, and treatment products for the following disease groups and health areas: antimicrobial resistance (AMR), family planning, harm reduction, HIV/AIDS, tuberculosis (TB), malaria, maternal, newborn and child health, mpox, nutrition and food products, opportunistic infection medicines like antimicrobials.

We offer a complete range of services, from category and channel management to strategic sourcing, supply chain, and 4PL solutions, including forecasting and demand planning. Additionally, we provide product quality assurance and quality control testing, upstream and last-mile logistics, end-to-end shipment tracking, and storage and warehousing.

In the last 10 years, across all clients, we transacted more than \$5.6 billion worth of orders for medical devices, such as diagnostic products used in HIV, TB, and malaria testing. In the same period, we served 98 countries and delivered 33,718 shipments. In 2024 alone, across all clients, we facilitated the procurement of more than \$488 million worth of medical device orders, delivered 2,404 shipments, and served clients in 86 countries.

We serve a diverse range of clients and projects, including major global donors, a prominent international health organization, several domestically funded health programs, multiple Ministries of Health (MoH) like the MoH of the Dominican Republic and Malawi, private-sector companies with donation and access programs, and more.

We are well-known for our uncompromising quality standards, from the products we source and procure to the systems and

processes we deploy to meet our client's requirements. Our Quality Management System has been ISO 9001:2015-certified (previously ISO 9001:2008) for more than 10 years, and a reputable auditing body has officially recognized our procurement processes for its compliance with the ISO 20400:2017 standard for Sustainable Procurement. We are the only PSA in our sector to have earned this recognition. We have due diligence procedures in place to ensure our suppliers' compliance with quality management system requirements such as those specified by ISO 9001 and ISO 13485 and any relevant European Union and World Health Organization (WHO) Good Manufacturing Practices and Good Distribution Practices requirements are being met. Our Netherlands facility holds a Wholesale Distribution Authorization license.

PFSCM is headquartered in Washington, D.C., in the US, with its main operational facility in Woerden, the Netherlands.

We have around 158 full-time staff members, representing more than 55 nationalities.



IMPACT FIGURES 2024

In 2024, we procured more than \$488 million worth of health products for 86 countries and delivered 2,404 shipments.

HEALTH PRODUCTS DELIVERED INCLUDE:

- ▶ HIV, malaria, COVID-19, and other rapid diagnostic test kits.
- ▶ Molecular-, chemistry-, hematology-, microbiology-, and CD4 count analyzers and reagents.
- ▶ Genomic surveillance analyzers, reagents, and consumables.
- ▶ Medical imaging equipment like ultrasounds, CT scanners, and X-rays.
- ▶ Viral load and Early Infant Diagnostics reagents and consumables.
- ▶ Pharmaceuticals like antiretrovirals and antibiotics.
- ▶ Nutrition products and vitamins like Vitamin A tablets.
- ▶ Maternal, newborn, and child health and family planning products.

SERVICES OFFERED INCLUDE:

- ▶ Market shaping and sourcing
- ▶ Category and channel management
- ▶ Procurement agent services
- ▶ Pooled procurement
- ▶ Health logistics
- ▶ Cold chain management
- ▶ Project-based procurement

2024

SINCE 2020

SINCE 2014



2024 HIGHLIGHTS

STAFFING UPDATES

2024 was a year of stability on PFSCM's staffing side. Our staff complement grew slightly from 148 to 158 members, and the attrition rate continued to decline year on year since 2020 to a record low and remains below the nonprofit industry standard.

Last year, staff reported a strong sense of belonging, fairness, and respect. Our annual staff engagement survey showed that our Employee Net Promoter Score advanced from "good" to "excellent". This indicates that staff are highly satisfied with their workplace and are likely to recommend PFSCM as a great place to work.

LOCATIONS

In 2024, PFSCM expanded its presence to the DRC and South Africa through dedicated resources in these countries.

PFSCM has two offices: our head office in Washington, D.C., and our operational office in the Netherlands. Our staff represents 55 nationalities and is located in the US, the Netherlands, Switzerland, and Zambia.

MENTAL AND PHYSICAL HEALTH AND WELLNESS

Last year, PFSCM launched several initiatives to support staff with physical and mental well-being.

- ▶ Confidential mental health platform with certified psychologists: we subscribed to an easy-to-use mental health and wellness platform that provides access to resources, tools, and professional support, including certified psychologists offering goal-oriented 1:1 support, group sessions, and self-guided care.

- ▶ Voluntary Preventative Health Check-ups: we appointed a professional healthcare group to conduct anonymous biennial check-ups. Staff can use this free and confidential service to consult a healthcare professional to control their physical and mental well-being and lifestyle habits.
- ▶ Calm app: we renewed our Calm app subscription. The app has many features to enjoy, including podcasts on Stress and Burnout Support and Actionable strategies for the day-to-day challenges at work.
- ▶ Confidant: we appointed a confidential counselor to help protect employees against undesirable behavior such as bullying, discrimination, (sexual) intimidation, violence, or excessive work pressure. Any staff members may freely connect with the confidant.



SOCIAL EVENTS

In 2024, PFSCM's Culture Club, a group of staff members helping to nurture and cultivate our organizational culture, created more than 10 opportunities for our staff to connect and get to know each other. These activities—from active events like boat rides to cultural events like meal sharing (potluck)—help boost morale, build relationships, and create a sense of community among staff members.

LEARNING AND DEVELOPMENT

Last year, PFSCM enlisted a Learning and Development Manager, who led the implementation of a new learning platform called Learning Lab. We have already had great success rolling out several training programs, and the foundational structure for our Learning and Development approach was established with guiding principles, mission, vision, and workflows to drive consistent, high-quality training experiences across the organization.

Below are some of the successes so far:

- ▶ Conducted learning needs assessments and implemented organizational learning digitization.
- ▶ Established a training champions program.
- ▶ Supported learning designers and training champions through training and guidance.
- ▶ Developed a general onboarding program for new joiners.
- ▶ Designed a comprehensive leadership development program.
- ▶ Collaborated with business units to create learning content.



PFSCM annual canal boat trip in Utrecht, in the Netherlands, our potluck tradition, head office colleagues meeting up in Washington D.C, in the US, celebrating Kings Day and the summer in the Netherlands (from the top clockwise).

GROWTH AND DIVERSIFICATION

SUPPORTING AMR SURVEILLANCE INITIATIVES IN AFRICA

We were appointed by an international organization to procure and deliver laboratory products to carry out nationally representative surveys on the prevalence, health, and economic burden of AMR in hospitalized patients with bloodstream bacterial infections in Africa.

PFSCM is responsible for the transactional procurement, transportation planning, and logistics management of fragile, time and temperature-sensitive products like incubators, sample collection kits, and bacterial cultures that require special handling. These products are used in AMR surveillance, which involves collecting, analysis, and reporting antimicrobial susceptibility data.

[Read more about this initiative here...](#)

with eligible suppliers, collaborate with suppliers for prequalification and product registration in recipient countries, establish and implement procurement processes, oversee product procurement and delivery per the agreed order schedules, track and report shipments, and handle grant management for the three abovementioned countries until December 2025.

[Read more about this initiative here...](#)



JOINING THE REACH NETWORK TO COORDINATE PROCUREMENT EFFORTS FOR MASS DRUG ADMINISTRATION

PFSCM was included in the partnership for the Resiliency of Azithromycin for Children (REACH). The REACH portfolio is a regional and international network of researchers, policymakers, and public health actors working to optimize and scale up Azithromycin mass drug administration for children under five in high-mortality countries, including Nigeria, Mali, and Niger. The aim is to reduce all-cause child mortality and improve child survival rates through the twice-yearly delivery of the macrolide oral suspension (powder) antibiotic.

With funding provided by the Gates Foundation, PFSCM has been tasked to define procurement specifications, manage the tender process, identify and negotiate terms



SUPPLY CHAIN SERVICES

CATEGORY MANAGEMENT AND MARKET SHAPING

In 2024, PFSCM helped its clients optimize sourcing strategies and drive market improvements through category management and market shaping services.

Last year we oversaw several product categories and portfolios for our clients. We analyzed spending patterns, supplier performance, and industry trends to help increase cost efficiency, standardization, and compliance.

We developed new portfolios for mpox, antimicrobial, and Ebola products and further expanded our genomic sequencing and harm reduction portfolios. We made recommendations for standardization in these and other categories and for bundled products like dried blood spot kits with complex item combinations based on patient profiles. Standardization reduces costs, improves efficiency, ensures consistency in quality, and simplifies supplier management, ultimately leading to better compliance and streamlined operations.

In addition, we supported our clients with market-shaping initiatives by identifying emerging suppliers, driving sustainable practices, and facilitating access pricing, long-term agreements, and all-inclusive agreements for medical equipment. We specifically helped suppliers who are new to the public health sector to navigate country-specific regulatory and importation requirements, packing, loading, shipping complexities, and payment processes to ensure streamlined channels allowing their products to reach people who need them most.

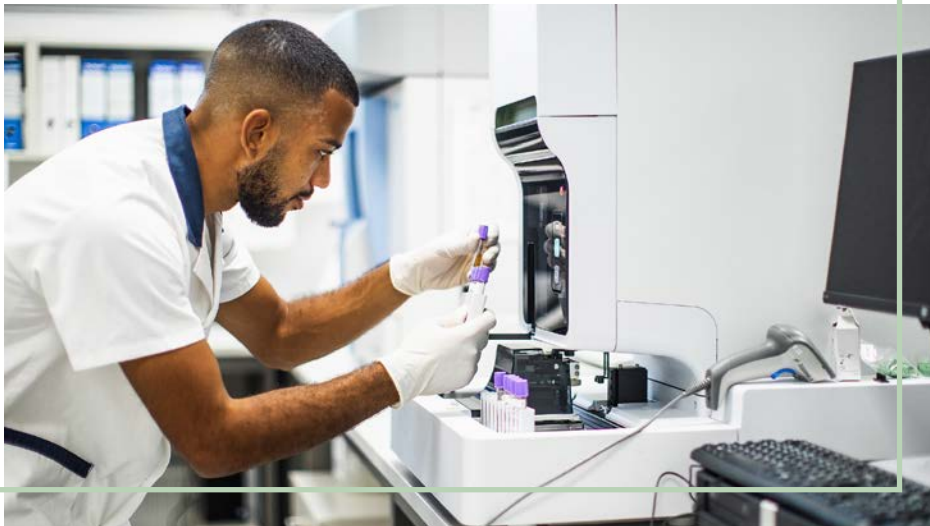


SOURCING GLOBALLY AND LOCALLY

We negotiated and managed supplier contracts and fostered relationships to ensure high-quality, cost-effective procurement internationally and regionally. Last year, we onboarded 12 new suppliers and actively managed nearly 61 supplier contracts, of which four were newly negotiated in the year. Overall, we built a diverse and sustainable network, contracting 295 prequalified suppliers with 47 regional manufacturers and authorized distributors in Africa.

We work extensively with regional manufacturers and authorized distributors and have strengthened our collaboration with these entities to support the roll-out of projects in countries. Our local supplier base has ensured site readiness for installations like autoclaves, X-rays, large analyzers, and waste management systems across Africa. These valuable partners also assist with installation, training, and maintenance. With an extensive network of suppliers, we can tailor international or local procurement solutions to best meet the needs of our clients. In 2024, initiated and managed more than 75 projects.

Our portfolio of products manufactured in Africa is also growing, and we will continue to source close to demand to enhance access to essential health products, improve quality control, reduce dependence on imports, create jobs, strengthen health security, and promote sustainable economic growth.



SUSTAINABLE PROCUREMENT

Meanwhile, in 2024, an independent external auditing body, DQS, recognized our procurement processes for their compliance with the ISO 20400:2017 Standard for Sustainable Procurement. We have aligned with this standard since 2023, but last year, our processes were found to have matured to a level of compliance. DQS issued a non-accredited certificate, making PFSCM the only PSA in our sector to have achieved this.

This accomplishment reflects our commitment to incorporating sustainability into every aspect of our procurement operations.

The ISO 20400:2017 guidelines emphasize five key principles that are now integral to our practices:

- 1. Accountability:** ensuring responsibility for the social, environmental, and economic impacts of procurement decisions.
- 2. Transparency:** maintaining open and ethical procurement processes to build trust among stakeholders.
- 3. Respect for human rights:** supporting fair labor practices and ensuring supply chains respect human rights.
- 4. Focus on innovation:** encouraging the adoption of innovative products and processes that promote sustainability.
- 5. Integrating sustainability into decision-making:** embedding environmental, social, and governance considerations into procurement strategies.

HEALTH AREAS

In 2024, our largest product categories were HIV, malaria, and other rapid diagnostic test kits, viral load and early infant diagnostic and molecular analyzers, reagents and consumables, and X-ray and imaging equipment. We supplied more than 58.5 million malaria and 27 million HIV rapid diagnostic tests, along with nearly four million HIV self-test kits. These extensive procurement efforts make diagnostic testing more accessible globally.

This trend in spending has been somewhat consistent for years, but what is interesting to note is an uptake in HIV self-testing (HIVST) kits ordered.

In general, both blood-based and saliva-based self-testing kits have become more prevalent, empowering individuals to conduct tests privately and at their convenience. This shift has been instrumental in reaching populations hesitant to visit healthcare facilities due to stigma or logistical barriers. The ease of use and rapid results provided by these self-testing kits have contributed to early detection and timely linkage to care, crucial steps in controlling the spread of HIV.

The global adoption of HIVST has been driven by several global developments like the COVID pandemic, which put self-testing in the spotlight, the World Health Organization’s HIV testing guidance which was updated last year to include more self-testing, integration, and prevention support, and Unitaid’s HIV Self-Testing Africa or STAR initiative which ran from 2025 to 2024 and catalyzed the adoption of HIVST in Africa.



Further, another notable development in 2024 was a significant increase in orders and spending for medical imaging equipment, specifically X-ray machines.

This surge reflects the growing prioritization of advanced diagnostics, such as portable X-rays and Computer-Aided Detection (CAD) systems, to strengthen TB screening efforts.

Meanwhile, our focus on waste management systems for healthcare waste management has also increased, with at least 40 projects underway in various stages of execution for 21 countries.

Effective waste management systems are crucial for safely disposing of healthcare waste in low- and middle-income countries (LMICs), where limited resources and inadequate infrastructure pose significant challenges. Poorly managed medical waste, including infectious materials, sharps, and hazardous chemicals, can lead to environmental contamination, the spread of diseases, and occupational hazards for healthcare workers and the community.

Implementing cost-effective, sustainable waste disposal methods—such as autoclaving and incineration with emission controls—can significantly reduce these risks.

Last year, we delivered several incinerators to the DRC, and one of our waste management systems became operational in Mauritania. Waste management is a fairly new portfolio for us, but we have already made significant strides and continue to work closely with our clients to help them fully commission the systems that best meet their needs.

Managing complex orders like medical imaging and waste management equipment requires a project-based approach. By involving a dedicated projects team, we ensure coordination for site readiness, logistics, installation, and training.



HEALTH LOGISTICS AND 4PL SERVICES

Health and humanitarian logistics constitute a significant component of PFSCM's work and an area of expertise in which we continue to evolve and excel to meet the changing needs of the global health landscape.

In 2024, we delivered 2,404 shipments, including 1,536 cold chain, frozen, and temperature-controlled shipments to 86 countries. The delivered shipments comprised 1,912 different kinds of products (unique SKUs), amounting to more than 12 million items.

The countries with the most PFSCM shipments received were Malawi, Uganda, the DRC, Nigeria, Benin, Mozambique, the Dominican Republic, Côte d'Ivoire, Cameroon, and Tanzania.

Notable deliveries included CT scanners for Mozambique, X-ray systems for Pakistan, medical waste incinerators for the DRC and Mauritania, autoclaves for Senegal, condoms for the Dominican Republic, and urgent HIV and TB products to Nigeria, Laos, and Mali, among others.

In addition, in 2024, we managed and mitigated risks caused by the ongoing Red Sea disruptions. We supported our clients by exploring alternative routes, offering multi-modal transport options for flexibility, and closely monitoring transit times and costs.

Further, we helped clients develop and manage their supply chains. We oversaw the whole shipping process, from developing freight strategies and contracting with 3PLs to overseeing customs clearance and proof of delivery.

We specifically managed, organized, and reviewed Incoterms and importation documentation, including tax exemptions, shipping lane assignments, shipping documents, advanced shipping notifications, pick-up and delivery instructions, and customs clearance processes and procedures.

Last year, we improved transport planning and strengthened our collaboration with 3PLs, customs clearance agents, and in-country

clients to collaboratively and systematically address supply chain complexities that increase the risk of detention and demurrage (D&D) charges.

Between 2023 and 2024, we achieved a 9% decline in D&D charges and a 24% decline between 2022 and 2023. The most significant charge reduction was in Nigeria, followed by Uganda, Cameroon, Tanzania, and Cote d'Ivoire.

Detention and demurrage charges are penalties imposed by shipping lines and port authorities when containers are not moved within a specified timeframe. Detention and demurrage charges arise due to various factors, many of which are particularly prevalent in LMIC settings. These include customs clearance delays, dependence on limited human resources, limited coordination among stakeholders, port congestion, logistical bottlenecks, and other supply chain disruptions.



Apart from avoiding D&D costs, we also demonstrated our expertise in enhancing global health supply chains through several key initiatives:

- ▶ **Navigating tight delivery deadlines in Nigeria:** during the challenging “red zone” period in December 2024, we collaborated with freight forwarders and customs agents to expedite the delivery of time-sensitive, cold chain health products to Nigeria. This effort ensured that products arrived before the expiration of importation licenses, avoiding potential detainment and preserving product integrity.
- ▶ **Load optimization for TB products:** in partnership with Logenix International, we optimized the palletization of more than 500 pallets of TB diagnostic products destined for Nigeria. By implementing a stackable configuration, we reduced the shipment volume from 696 m³ to 529 m³, resulting in cost savings and timely delivery.
- ▶ **Reducing lead for HIV diagnostics in Laos:** we worked with the Laos MoH to streamline the tax waiver process for imported health products, cutting the lead time from 84 days to just 14. This improvement facilitated the rapid delivery of critical HIV diagnostics, with the entire process—from order placement to delivery—completed within a month.
- ▶ **Expedited HIV product deliveries to Mali:** collaborating with supply chain stakeholders, we accelerated the delivery of about \$800,000 worth of HIV products to Mali. Through coordinated efforts, they reduced the average delivery time by 152 days, ensuring the continuity of essential HIV screening services.
- ▶ **Delivering autoclaves to Senegal:** we managed the procurement and delivery of autoclaves for healthcare waste sterilization to four hospitals in Senegal. This project involved site preparation, international shipping, customs clearance, inland transportation, installation, and training, showcasing our comprehensive project management capabilities.
- ▶ **Navigating importation changes in the Dominican Republic:** we assisted the Dominican Republic’s Ministry of Health in overcoming sudden changes to condom importation regulations. By leveraging their deep understanding of importation processes and collaborating with key stakeholders, we identified a solution that allowed the importation declaration

for the condoms to be submitted under a category benefiting from a time-saving blanket waiver. This approach avoided significant delays and additional costs, ensuring the timely delivery of seven million condoms.

These successes testify to our ability to navigate complex logistical challenges, optimize supply chain processes, and collaborate effectively with various stakeholders to improve global health outcomes.



TOWARDS A GREENER SUPPLY CHAIN

In 2024, we released a request for information to collect information and expressions of interest from 3PL organizations to provide freight forwarding services for current and future projects.

After this RFI, we issued a Request for Proposals. Through these tendering best practices, we maintain a competitive pool of 3PLs best suited to serve in the complex and fast-changing health logistics sector.

We made it a priority to solicit information and evidence about the 3PL's sustainability commitments and capabilities.

3PLs were requested to provide information about their corporate social responsibility initiatives, Greenhouse Gas reporting and reduction actions, and local economic growth activities practices. Governance and compliance information, from adherence to corruption and fair competition acts to discrimination and harassment policies, was also evaluated.

Though we have always been able to tap into our 3PL network's sustainability initiatives informally, we have now formalized sustainability in the solicitation process.



CELEBRATING 10 YEARS OF QUALITY

ISO 9001:2025 QUALITY MANAGEMENT SYSTEM

In 2024, PFSCM achieved a milestone by upholding its ISO 9001:2015 Quality Management System (QMS) certification for a decade.

We first received our ISO 9001:2015 certification in November 2014 and have been recertified every three years since then. The certifications were awarded by DQS, one of the world's most reputable certification bodies for management systems.

By maintaining this certification, we demonstrate that our work is conducted within a standardized framework, with documented

process methodology and approach, competent staff, defined roles and responsibilities, and a deep understanding of regulatory, safety, and client requirements.

Certification also reinforces our accountability and risk management practices and helps us to reduce errors, delays, and inefficiencies in procurement and supply chain operations. By ensuring traceability and transparency, the QMS strengthens trust among stakeholders, which is vital for sustaining operations and expanding impact.



OPERATIONAL EXCELLENCE AND CONTINUOUS IMPROVEMENT

In 2024, PFSCM enlisted the services of a Lean Six Sigma Black Belt Master to drive Operational Excellence by leading strategic process improvements, mentoring teams, and fostering a culture of data-driven continuous improvement.

Our well-established QMS is a foundational framework for guiding our Operational Excellence (OPEX) initiatives. Our OPEX initiatives align with our organizational objectives and focus on achieving sustainable performance improvements through streamlined workflows, waste reduction, and enhanced value delivery.

We combine Lean Six Sigma methodologies with our certified QMS, which provides a powerful approach to operational improvement. Lean principles help eliminate waste and optimize resources, while Six Sigma techniques focus on reducing process variations and improving quality. Together, these methods enable us to reduce order processing lead times, minimize errors in supply chain operations, and improve overall service delivery.

The structured problem-solving techniques of Six Sigma, such as DMAIC (Define, Measure, Analyze, Improve, Control), complement the QMS's continuous improvement cycle, ensuring that process enhancements are data-driven, sustainable, and aligned with customer expectations.

DIGITAL TRANSFORMATION

In 2024, PFSCM maintained good momentum with its digital transformation initiatives.

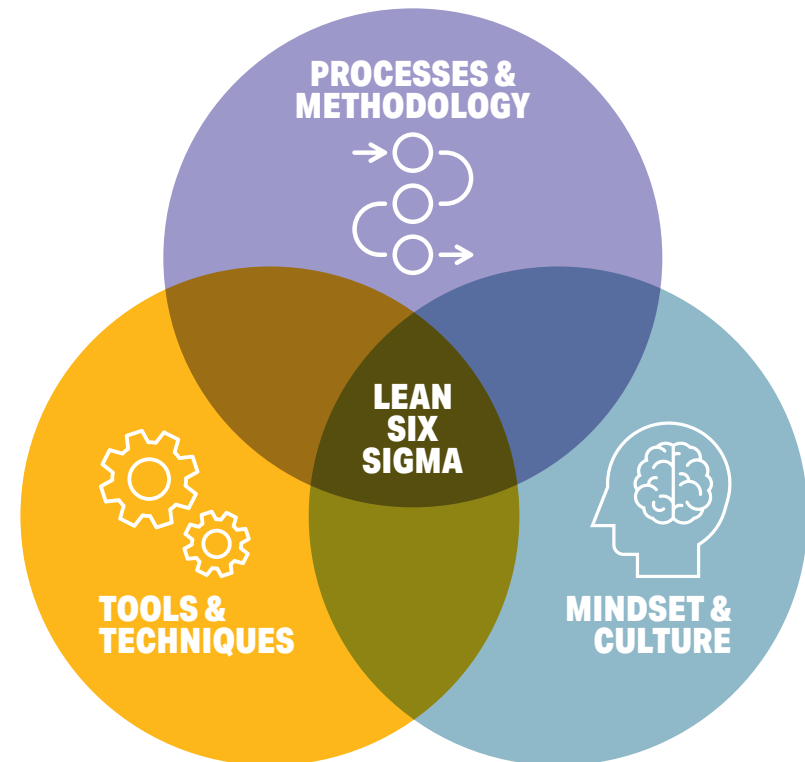
Last year, we launched a new HealthSupply Portal designed to meet the catalog management and procurement needs of our clients, such as donors, governments, and humanitarian agencies.

The HealthSupply Portal provides streamlined access to an extensive range of health products. It simplifies procurement processes with intuitive search capabilities, comprehensive product information, and a secure ordering system connected to our world-class supply chain control tower.

We employed a Product Information Manager to lead a collaborative team in maturing our Product Information Management tool. We improved our master data management processes and tools to reduce the time needed to create and maintain our product catalog, and we conducted an ISO 27001 Information Security gap analysis and developed a plan for certification.

Meanwhile, we also completed a major up to our ERP system, simplifying processes, automating more functions, enabling more granular milestones and tracking, and differentiating non-standard procurement and shipping workflows.

LEAN SIX SIGMA



GLOBAL HEALTH COMMUNITY



In 2024, PFSCM joined the Integrated Diagnostics Consortium (IDC) and Secure. The IDC focuses on improving access to high-quality diagnostics for critical diseases, and Secure is a collaborative initiative to expand access to a portfolio of essential antibiotics.

Last year, our Quality Assurance & Regulatory Responsible Pharmacist, Maité Barthel contributed to the World Health Organization's latest guidance on the *Safe Management of Pharmaceutical Waste from Health Care Facilities: Global Best Practices*. The document illustrates best practices for managing

pharmaceutical waste generated in healthcare settings, including secondary and tertiary hospitals, primary care centers, dental clinics, and laboratories.

Further, we actively participated in several industry events to stay abreast of developments and share our knowledge with the global health and development community.

- ▶ In January, we attended **Pharmapack 2024** in France.
- ▶ In March, we attended the 8th **AMR Conference 2024** in Switzerland. The latest trends in the development of products were showcased. One of the significant contributing factors to AMR-related morbidity in LMICs is the limited access to diagnostics, which are essential to guide treatments and inform surveillance.
- ▶ In June, PFSCM attended **FIND's Diagnostics Day** in Switzerland alongside the 77th World Health Assembly (WHA). We had the pleasure of learning about the progress made towards the WHA Resolution on Diagnostics, interacting with some interesting technologies and products in the Diagnostics Showcase, and connecting with our clients, friends, and peers from the global health community.
- ▶ In June, we also participated in the **Quamed General Assembly** in Belgium.
- ▶ In October, we participated in the **Organisation for Professionals in Regulatory Affairs (TOPRA) Symposium 2024** in Portugal. Maité Barthel compiled a meeting summary on the impact of MDR/IVDR and its effect on future developments of policies, manufacturers, and inspectorates for one of TOPRA's editions of the *Regulatory Rapporteur*, its peer-reviewed journal.

- ▶ In November, we attended **Medica** in Germany, the **Global Health Supply Chain Summit** in Nigeria, and participated in the **African Medicines Manufacturing Trade Exhibition and Conference** alongside the **2024 Annual ARV Buyer Seller Summit** in Tanzania.
- ▶ In December, we attended the **2024 Joint UNICEF, UNFPA, and WHO** meeting with manufacturers and suppliers in Denmark.

AIDS 2024 | GERMANY | JULY

Most notably, in 2024, we attended the AIDS2024 conference in Munich, Germany, and hosted peers, clients, and visitors at our booth.

The biennial AIDS conference is one of the most reputable global HIV events focussed on science, policy, advocacy, and healthcare access involving a wide group of stakeholders from governments, policymakers, donors/funders, manufacturers, medical and science experts, and civil society/community groups.

We have been attending and exhibiting at the event for many years, and it remains one of our priority platforms for education, knowledge sharing, and promotion.

Last year, we received clients and Ministries of Health from Georgia, Kenya, Lesotho, Nigeria, Sri Lanka, Uganda, and Zimbabwe at our booth. We engaged many of our suppliers and connected with old and new friends of PFSCM.



PFSCM ANNUAL REPORT

2024



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